BEYOND COMPLIANCE: A SOLID FOUNDATION FOR PRIVATE FUNDING IN IRISH HOSPITALS
Dublin 2nd February 2017

Data in support of better-informed decision-making by nonprofits

Patricia Quinn,
Managing Director, Benefacts
Benefacts has built the **Database of Irish Nonprofits**, with extensive directory, governance and financial data about 20,000 civil society organisations in Ireland.

“Civil society” includes charities, philanthropies, community and voluntary associations, fundraising foundations, political, professional and representative bodies, schools, sporting bodies, faith-based organisations, not-for-profit companies and social enterprises, amongst others.

Up to now, this information has been scattered across many public sources: Benefacts acquires and cleans it, digitises it, aggregates it and publishes it freely online.
Welcome to Benefacts, the database of Irish nonprofits

We get our data from many public sources, refine it, and publish it for easy access.

At least 132,019 people are working in the nonprofit sector in Ireland.

Learn More
Benefacts analysis of voluntary hospitals and hospital foundations

Q1, 2017
our data

- **Nonprofit** (voluntary) entities only – excludes private and state-run entities

- **Scope:** hospitals and hospital fund-raising organisations (excludes hospices, social care centres, clinics, nursing homes, health research or advocacy)

- **Dataset:** 2013, 2014 and 2015 (most cases)

- Data harvested by Benefacts from the **financial statements, constitutions, company returns** and other **regulatory disclosures** to the Companies Registration Office (current), Charities Regulator (Q3, 2016), Library of the Houses of the Oireachtas (current): **note:** no financial data on unincorporated charities yet available from Charities Regulator (due in Q1, 2017)
47 voluntary hospitals

Beaumont Hospital • Bloomfield Care Centre CLG • Bon Secours Health System CLG • Cahercalla Community Hospital CLG • Children’s University Hospital Limited • Cobh General Hospital • Coombe Lying-In Hospital • Curraheen Hospital • Drogheda Memorial Hospital • Dublin Dental University Hospital • Federated Dublin Voluntary Hospitals • Holy Ghost Hospital-Waterford • Incorporated Orthopaedic Hospital Of Ireland • Kilrush District Hospital CLG • Leopardstown Park Hospital Trust • Martin Hospital, Portlaw, (Incorporated) • Marymount University Hospital & Hospice • Mater Misericordiae and The Children's University Hospitals CLG • Mater Misericordiae University Hospital • Mercy University Hospital Cork CLG • Monkstown Hospital • Mullins Convalescent Hospital-Blackrock • National Maternity Hospital. • National Rehabilitation Hospital • New Ross Community Hospital CLG • Our Lady's Children's Hospital, Crumlin • Peamount Healthcare • RHD Hospital Services • Royal National Hospital For Consumption - Newcastle Hospital • Royal Victoria Eye And Ear Hospital • Saint John Of God Hospital CLG • Saint Michael's Hospital-Dun Laoghaire • Simpsons Hospital • South Charitable Infirmary And County Hospital-Cork • South Infirmary - Victoria University Hospital • St John's Hospital • St Patrick Hospital • St. James's Hospital • St. Vincent's Healthcare Group • St. Vincent’s Hospital Bone And Joint Unit • St. Vincent's Hospital Fairview • Stewarts Care Limited • The Adelaide & Meath Hospital Incorporating The National Children's Hospital • The Cappagh National Orthopaedic Hospital Limited • The Master Brethren & Poor Of The Hospital Of The Holy Trinity New Ross • The National Children's Hospital • The Rotunda Hospital
65 hospital ‘foundations’

Association of Friends of St. Patrick's Hospital CLG • Association of The Friends of St. Patrick's Hospital, Cashel • Beaumont Hospital Foundation CLG • Blanchardstown Hospital Society CLG • Cappagh Orthopaedic Hospital Research and Development Foundation • City of Dublin Skin and Cancer Hospital • Cork University Hospital Charity CLG • Friends of Bandon Community Hospital CLG • Friends of Bantry General Hospital CLG • Friends of Cavan General Hospital Cootehill Branch • Friends of Cavan Oncology Unit • Friends of Ennistymon Hospital CLG • Friends of Gorey District Hospital • Friends of James Connolly Hospital Carndonagh CLG • Friends of Lifford Hospital Development Fund CLG • Friends of Mallow Hospital • Friends of Midleton Hospital • Friends of Nenagh Hospital • Friends of New Houghton Hospital • Friends of Oncology (Cancer Care Unit), Portiuncula Hospital • Friends of Our Lady's Hospital Navan • Friends of Peamount CLG • Friends of Sacred Heart Hospital • Friends of Schull Hospital • Friends of Sligo General Hospital • Friends of South Tipperary General Hospital CLG • Friends of St Mary's Orthopaedic Hospital • Friends of St. Columcille's Hospital • Friends of St. Johns Hospital • Friends of St. Joseph's Hospital • Friends of St. Joseph's Hospital Trim & Co Infirmary Navan • Friends of St. Luke’s General Hospital Carlow/Kilkenny CLG • Friends of St. Mary's Hospital • Friends of St. Patrick's Hospital - Waterford • Friends of The District Hospital Abbeyleix • Friends of The Coombe • Friends of The District Hospital, Carlow • Friends of The Hospital of the Assumption Thurles • Friends of The Regional Hospital at Tullamore Committee • Friends of The Royal Hospital Donnybrook CLG • Friends of Tralee General Hospital • Friends of Wexford General Hospital • League of Friends of Saint Camillus Hospital • Leopardstown Park Hospital Foundation • Letterkenny General Hospitals Patients Comfort Fund • Letterkenny Hospital Association CLG • Longford Westmeath Friends of Mullingar General Hospital CLG • Mater Foundation Trust • Mater Misericordiae Trust • Mercy University Hospital Cork Foundation CLG • NMH Foundation • NRH Foundation • Sheil Trust Hospital-Ballyshannon • St. James's Hospital Foundation CLG • St. Patrick's Hospital Fund Raising Association CLG • St. Vincent's Foundation • Temple Street Foundation • The Adelaide Hospital Society • The Children’s Medical and Research Foundation • The Friends of Marymount • The Friends of St. Luke's Hospital (Dublin) • The Mater Foundation • The Meath Foundation • The National Orthopaedic Hospital Cappagh Trust CLG • The Rotunda Foundation
Profile – 47 voluntary hospitals

Institutional
- 22 are incorporated as companies,
- 6 are bodies established by statute or by royal charter
- 19 are unincorporated

Regulatory
- 96% (44/46) avail of charitable tax relief;
- 41% (19/46) are registered for tax-free donations;
- 72% (33/46) are registered charities

Relationships
- 16 are members of one of the 7 HSE Hospital Groups
- Of the 22 incorporated hospitals, 8 (36%) have relationships with an entity raising funds on their behalf
Profile – 65 hospital foundations

Institutional
- 32 companies limited by guarantee,
- 1 established by statute or charter,
- 32 unincorporated associations

Regulatory
- All but one are registered for charitable tax relief;
- 50% (32/65) are able to receive tax-free donations;
- 39 are registered charities

Relationships
- Of the 32 incorporated foundations, about two-thirds have disclosed 3rd party relationships with the entity they are fund-raising for
In summary – 47 voluntary hospitals

• About 19 voluntary hospitals have an external fundraising body, all of them incorporated (hence financial data available)

• 19/47 or 41% of all voluntary hospitals have tax incentives in place for fundraising on their own account

• 10 of these also have an external fundraising foundation

• Financial data is currently available for about two-thirds (31/47)
In summary – 65 hospital foundations

• About half (33/65) of all Irish hospital fund-raising bodies are small and are not incorporated

• ~62% are/were fundraising for public hospitals or hospitals not found in our database

• 42% are not yet registered as charities (Charities Regulator data from August 2016)

⇒ our detailed analysis is restricted to 31 active fund-raising hospital fund-raising organisations for which financial statements are available
**today’s analysis**

**18 voluntary hospitals**

1. BLOOMFIELD CARE CENTRE CLG
2. BON SECOURS HEALTH SYSTEM CLG
3. CAHERCALLA COMMUNITY HOSPITAL CLG
4. CURRAHEEN HOSPITAL
5. INCORPORATED ORTHOPAEDIC HOSPITAL OF IRELAND
6. KILRUSH DISTRICT HOSPITAL CLG
7. MARTIN HOSPITAL, PORTLAW, (INCORPORATED)
8. MARYMOUNT UNIVERSITY HOSPITAL & HOSPICE
9. MATER MISERICORDIAE AND THE CHILDREN’S UNIVERSITY HOSPITALS CLG
10. MATER MISERICORDIAE UNIVERSITY HOSPITAL
11. MERCY UNIVERSITY HOSPITAL CORK CLG
12. NEW ROSS COMMUNITY HOSPITAL CLG
13. OUR LADY’S CHILDREN’S HOSPITAL, CRUMLIN
14. SAINT JOHN OF GOD HOSPITAL CLG
15. SOUTH INFIRMARY - VICTORIA UNIVERSITY HOSPITAL
16. STEWARTS CARE LIMITED
17. THE CAPPAGH NATIONAL ORTHOPAEDIC HOSPITAL LIMITED
18. THE NATIONAL CHILDREN’S HOSPITAL

**22 hospital foundations**

1. BEAUMONT HOSPITAL FOUNDATION CLG
2. CAPPAGH ORTHOPAEDIC HOSPITAL RESEARCH AND DEVELOPMENT FOUNDATION
3. CORK UNIVERSITY HOSPITAL CHARITY CLG
4. FRIENDS OF BANTRY GENERAL HOSPITAL CLG
5. FRIENDS OF ENNISTYMON HOSPITAL CLG
6. FRIENDS OF PEAMOUNT CLG
7. FRIENDS OF SOUTH TIPPERARY GENERAL HOSPITAL CLG
8. FRIENDS OF ST. LUKE’S GENERAL HOSPITAL CARLOW/KILKENNY CLG
9. FRIENDS OF THE ROYAL HOSPITAL DONNYBROOK CLG
10. LETTERKENNY HOSPITAL ASSOCIATION CLG
11. LONGFORD WESTMEATH FRIENDS OF MULLINGAR GENERAL HOSPITAL CLG
12. MERCY UNIVERSITY HOSPITAL CORK FOUNDATION CLG
13. NRH FOUNDATION
14. ST. JAMES'S HOSPITAL FOUNDATION CLG
15. ST. VINCENT'S FOUNDATION
16. TEMPLE STREET FOUNDATION
17. THE ADELAIDE HOSPITAL SOCIETY
18. THE CHILDRENS' MEDICAL AND RESEARCH FOUNDATION
19. THE FRIENDS OF ST. LUKE'S HOSPITAL (DUBLIN)
20. THE MATER FOUNDATION
21. THE MEATH FOUNDATION
22. THE ROTUNDA FOUNDATION
Two key trends
1. revenue profiles
2. fundraising costs

Q1, 2017
## Aggregate income – 18 voluntary hospitals

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government Funding</td>
<td>498,346,283</td>
<td>507,030,741</td>
<td>546,232,670</td>
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<tr>
<td>Earned Income</td>
<td>346,502,453</td>
<td>349,164,379</td>
<td>359,823,581</td>
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<tr>
<td>Legacies and Donations</td>
<td>13,737,798</td>
<td>10,712,780</td>
<td>10,526,899</td>
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<tr>
<td>Fundraising</td>
<td>1,498,331</td>
<td>393,793</td>
<td>545,164</td>
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<tr>
<td>Unknown</td>
<td>68,152,829</td>
<td>61,524,983</td>
<td>63,723,308</td>
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<tr>
<td>Investment Income</td>
<td>1,060,760</td>
<td>993,310</td>
<td>713,826</td>
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<tr>
<td>Total Income</td>
<td>929,298,454</td>
<td>929,819,986</td>
<td>981,565,448</td>
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</tbody>
</table>
Aggregate income – 18 voluntary hospitals

Hospitals 2013 to 2015

- Government Funding
- Earned Income
- Legacy and Donations
- Fundraising
- Unspecified Voluntary Income
- Unknown
- Investment Income

Civil Society Online
## Revenue profile – 22 hospital foundations

<table>
<thead>
<tr>
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<th>2013</th>
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<th>2015</th>
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<tbody>
<tr>
<td>Government Funding</td>
<td>710,000</td>
<td>875,004</td>
<td>34,042</td>
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<tr>
<td>Earned Income</td>
<td>273,611</td>
<td>276,994</td>
<td>349,043</td>
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<tr>
<td>Legacy and Donations</td>
<td>8,171,079</td>
<td>10,084,918</td>
<td>16,685,554</td>
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<tr>
<td>Fundraising</td>
<td>7,289,084</td>
<td>10,050,800</td>
<td>11,228,084</td>
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<tr>
<td>Unspecified Voluntary Income</td>
<td>8,618,942</td>
<td>3,049,704</td>
<td>119,014</td>
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<tr>
<td>Unknown</td>
<td>5,589,162</td>
<td>4,031,678</td>
<td>4,769,512</td>
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<tr>
<td>Investment Income</td>
<td>1,901,877</td>
<td>2,107,716</td>
<td>1,549,915</td>
</tr>
<tr>
<td>Total Income</td>
<td>32,553,755</td>
<td>30,476,814</td>
<td>34,735,164</td>
</tr>
</tbody>
</table>

**Civil Society Online**
Revenue profile – 22 hospital foundations

- **Millions Earned Income**
- **Legacy and Donations**
- **Fundraising**
- **Unspecified Voluntary Income**
- **Unknown Income**
- **Investment Income**

Benefacts analysis of hospitals and hospital foundations Jan 2017 page 4
### Hospital Foundation - People Costs

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Income and Endowments</strong></td>
<td>€32,553,755</td>
<td>€30,476,814</td>
<td>€34,735,164</td>
</tr>
<tr>
<td><strong>Payroll</strong></td>
<td>€5,049,294</td>
<td>€4,945,838</td>
<td>€6,082,011</td>
</tr>
<tr>
<td><strong>Average Number of Employees</strong></td>
<td>97</td>
<td>109</td>
<td>117</td>
</tr>
<tr>
<td><strong>Payroll as % of income</strong></td>
<td>25.30%</td>
<td>20.60%</td>
<td>23.60%</td>
</tr>
</tbody>
</table>

- 3-year analysis 2013 – 2015 (22 available)
- Variability on reporting standards – sometimes payroll costs/no employee numbers, sometimes employee numbers/no payroll costs

**Benefacts**

Civil Society Online
Make Benefacts work for you

1. We provide data in many forms to users in the public, private and nonprofit sectors – use it!

2. You generate all of our data – help us to make it better
   - Provide a meaningful narrative
   - Disclose third-party transactions
   - Articulate distinct source of revenues
   - Provide details of payroll and employee numbers
   - Analyze payroll by value in €10,000 bands over €70k (or €60k to comply with DPER Circ. 13/2014) (all FRS102)

3. Don’t file abridged or unaudited statements!
More about Benefacts
Our organisation

Benefacts is a social enterprise nonprofit established in 2014, run by specialists in sector governance, financial audit and analysis, data production and web development. We are co-funded by philanthropies and government.
Our assets

1. **Expert team** with data, software development, web design, project management, business and financial analysis, nonprofit profile and governance expertise.

2. **Database architecture** designed to support the creation and maintenance of secure data warehouse to form the basis for all of the web services.


4. Unique **data warehouse** derived from 10 public regulatory sources, updated continuously, normalised and aggregated, with additional data sources/provided by Benefacts.

5. **Benefacts classification of Irish nonprofits**, based on accepted UN and EU statistical reporting norms.

6. **Relationships** with key stakeholding interests in government, philanthropies and the sector.

[Civil Society Online]
Our goals

1. Transform the public **accessibility and transparency** of civil society organisations in Ireland

2. Help to reduce **risk, duplication** and other inefficiencies at the interface between nonprofits and government

3. Support nonprofits in enhancing their **effectiveness** by improving their access to sector-specific business intelligence

[Benefacts]
Our products and services

1 Free public website – www.benefacts.ie

2 Benefacts Nonprofit Sector Analysis

3 Benefacts Open Data and free public APIs

4 Benefacts Data Services

5 Benefacts Bespoke Solutions

6 Benefacts Analytics
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